

SUCCESS CONNECTIONS

A publication of the Women's Success Network

September 2004

Sept. 1 meeting: *Lisa Montoya*

Applying Prosperity Principles to Networking

Welcome back to WSN! Our meetings are the first Wednesday of the month. Dates and locations appear on page four

Note: The WSN website is in transition. In the event you are unable to register on line for the Sept dinner, mail your registration form (enclosed with this mailing) or contact Reservations Chair Jennifer Taddeo via e-mail at jtaddeo@grccpc.com

Attracting Ideal Clients: Applying Prosperity Principles to Networking" will be the topic of WSN's September 1 meeting at The Tavern in Plainville. Our speaker will be Lisa Montoya, a professional coach, prosperity guide, speaker, and workshop leader.

In this interactive, entertaining, and informative talk, Lisa will challenge you to examine your current relationship to prosperity through awareness, alignment, and attention. You will see how your current beliefs about work and money may actually be preventing

Wednesday, September 1
Networking: 6:00; Dinner: 6:30
The Tavern - Plainville
Menu appears on page four

you from being successful, and how to employ the Law of Attraction to begin to practice an attitude of appreciation and abundance.

You will learn the importance of aligning your business mission with your personal values, defining the characteristics of your ideal clients in writing, and directing your energy to begin to attract them to you.

Congratulations: 2004 scholarship winners

Deb Raymond
2003/2004 Scholarship Chair

WSN presented three scholarships at it's June meeting. The recipients were:

Maryann Wickman was awarded a scholarship for a Certified Picture Framer prep course and exam. Maryann works for WSN member Jane Curran of Jane's Frames in Franklin. Maryann, a resident of Franklin, has three daughters, the first of whom will enter college in September. "We would like to be able to help all three of our children with furthering their education. By obtaining my certification, I will increase my worth and therefore be in a better position to financially help them."

Robyn Olson was awarded a scholarship for the Northeastern University Paralegal Certificate Program. Currently Robyn works for Skin Savvy as an esthetician/receptionist. A single mom, she is looking for ways to improve her salary to provide for her infant son. She has always been interested in the legal field, so saw this program as a great entry point. According to Robyn " My goal now is to get training that will help me become more independent."

Myra MacLeod was awarded scholarship for a Foundation for the Advancement of String Education (FASE) Teachers Workshop. Seven years ago Myra made a career change from high tech to fiddle performer and fiddle



Women's Success Network

Women's Success Network
P.O. Box 372
Franklin, MA 02038-0372

For on-line information about Women's Success Network, check our website: www.wsnc.org

Continued on back page

From Your Chair

I hope all of you are having a wonderful summer enjoying quality time with your families and friends. Time certainly passes quickly. Here we are in August already and once again we are looking forward to WSN starting-up.

The beginning of our Fall meeting schedule signals a re-energizing of our respective business commitments and careers as professional women. I personally am very excited about serving as the new Chair for WSN as well as beginning a new chapter in my own professional life, having just joined a major consulting firm in Boston.

The entire Board is very excited about the plans for the coming year. At our September kick-off meeting, our guest speaker, Lisa Montoya, will share her ideas on how we all can improve the ways in which we attract "ideal" clients by applying prosperity principles to networking.

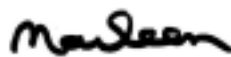
September also marks the time to start gathering all of the ads and member information for new edition of *The Connection*. We are also very enthusiastic about re-starting the monthly scholarship raffle, which will enable us to build our fund for next year's recipients.

Don't forget to bring guests with you to our September meeting. As always these meetings offer great networking opportunities and help us all learn how to use – and benefit from – each other's products and services in both our professional and personal lives.

While you are at the meeting, be sure to take some time to introduce yourself to the new Board, in case you haven't already done so. It will be an excellent chance to ask any questions that can help you take better advantage of your WSN membership.

If I can ever be of any assistance to you, please feel free to send me an email or just call.

Regards,



Marleen Wolfe, Chair, WSN Board

From the editor

All contributions to our newsletter are welcome. Let us know of your personal and professional changes, calendar events, and general items of interest.

Send Connectively Speaking information to Jeanne Goodman at jeanne@desksideguru.com

Did you receive an e-mail reminder last month about the upcoming WSN meeting? If not, that means we don't have the correct email address for you. Please contact Linda Hilliard at lmhilliard@aol.com with your e-mail address as well as any other mailing changes or if you need a new name tag.

Send Website changes to Jan Turner at webmaster@scspro.com

Articles and suggestions may be sent to:

Linda Hilliard
Hilliard Communications
LMHilliard@aol.com
P.O. Box 2111
Framingham, MA 01701
(508) 879-5943

Board of Directors

Chairperson

Marleen Wolfe
(508) 528-1261
marleen@werewolfe.com

Communications

Linda Miller-Foster
508-520-7864
lmf@unitedchamber.org

Membership

Candace Sallale
508-222-7105
csallale@comcast.net

Programs

Christine Asmus
401-351-0892
c.asmus@att.net
Nancy Cantor
nancy@cantorconsulting.com
508-231-0791

Publicity

Sharon Savage
508-226-2638
ssavage@cruisesinc.com

Reservations

Jennifer Taddeo
508-520-2200
jtaddeo@grccpc.com

Scholarship

Donna Goulart
(508) 520-1755 x 212
dgoulart@williampalumbo.com

Treasurer

Judy Switzer
508-533-5415
judyswitzer@comcast.net

Executive Directors

Bonnie Barnett
508-520-4043
bkbarnett@comcast.net
Susan Russo
508-429-5588
russo@northeasternpub.com

Newsletter/Database

Linda Hilliard
(508) 879-5943
Lmhilliard@aol.com

Tables

Betty Kushner
(508) 520-3295
betty@panachecreations.com

Webmaster

Jan Turner
webmaster@scspro.com
(508) 520-1549

October Success Connection

Work is beginning on WSN's 2005 edition of the Connection, our annual member directory. This roster provides member listings as well as the opportunity to purchase display ad space. Next month's WSN mailing will include preprinted forms with member's personalized information for approval.

However, it's not too soon to be thinking about advertising in the Connection.

Health and Wellness Expo

Are you a WSN member who is involved in the health and wellness field? We're looking for volunteers to participate in a Health and Wellness Expo at a monthly WSN meeting. Contact Nancy Cantor at nancy@cantorconsulting.com.

Last minute cancellations

You're all set for the WSN meeting - check mailed, space reserved - then something comes up and you can't go. You may be able to get a raincheck. If you call Jennifer Taddeo before noon on a meeting day - and if Jennifer has a waiting list - you may be able to cancel without losing your money. Your registration fee will be applied to the next month's meeting. There is no guarantee of a raincheck; but it's worth a call to Jennifer (508-520-2200) if you can't make a meeting. Otherwise, you will forfeit your registration fee.

Keeping in touch

If you know of a WSN member who is sick, suffered a loss, gotten married, had a baby, been promoted and so on, please contact WSN's Communications chair, Linda Miller Foster. She'll send a card on behalf of WSN.

Help sell ad space

Membership Chair Candace Sallale is looking for volunteers to help her sell ad space. Contact Candace at 508-222-7105 or csallale@comcast.net.

Beat the rush, send in ads now

If you already have an ad for the Connection, contact Linda Hilliard at lmhilliard@aol.com. Electronic files are preferred. Otherwise send camera-ready copy. *Payment must be included with your ad.* If you do not currently have an ad, we offer a design service for \$30/hr.

Advertising Options

Jumbo horizontal (8"x4") \$125
Large vertical (4.5 x 7.5) \$105
Medium (4.5" x 4) \$65
Small (4.5" x 2") \$50

Ambassador Program

Are you a friendly sort, who likes to meet new people? If so, consider joining the WSN Ambassador Team.

Ambassadors are the official greeters for guests and new members at each meeting, to make them feel welcome and to introduce them to other members.

If you like to play match-maker and encourage new memberships, call Carla C. Cataldo, Ambassador Coordinator. One or two more volunteers are always welcome. Current Ambassadors for 2004-2005 are: Chris Lowey (Discovery Toys), Mindy Van Schaick (Middlesex Savings Bank), Joan Gagnon (Gagnon Financial Advisor), and Carla C. Cataldo (Proposals, Etc. and Jafra Skin Care Consultant).

Connectively Speaking and About Us!

- **Candace Sallale** (Edward Jones) has achieved the professional designation of Accredited Asset Management Specialist from the College of Financial Planning. Congrats, Candace!
- **Judy Switzer** would like to thank **Margot Rivelis** for designing her some great earrings. She would also like to thank **Barbara Cappadona** for helping with her sore shoulder and sinus issues.
- **Jennifer Taddeo** says thank you to **Candace Sallale** for referring a Texas attorney. He was in need of Massachusetts legal advice for a probate case, and Jennifer is now working with him.
- **Martha Whyte** says: "Thanks to **Teresa Rizzo** of Officebees,

who donated her June raffle prize to the Sapphire Manor waiter who bought \$20 worth of raffle tickets and won the bath salts. He really wanted the Discovery Toys dump trucks (donated by **Chris Lowey**) for his 1 1/2 year old son. I asked Teresa if she'd switch the trucks for the bath salts and she said she'd give him the toys. He got toys for his son and a gift for his wife. Thank you, Teresa, for being willing to make someone else happy. Thanks also to **Marc Lipa** for surrendering his piece of incredible chocolate cake for me to take home to my husband. A special thanks to **Christine** from Sapphire Manor for hearing my cry for a REAL chocolate dessert - wasn't it great?"

Membership Update

New members:

Dr. Kim Johnston
Norwood Chiropractic
314 Nahatan Street Norwood 02062
781-769-2101
kjohn96198@aol.com

Marcia Kramarz
Prudential Page Realty
82 Holliston St. Medway 02053
(508)-541-7614
mkramarz@prudentialpage.com
www.prudentialpage.com

Tina Marie Mulkeen
Gift Basket Peddler
148 Deanville Road Attleboro 02703
866-911-6122
sales@giftbasketspeddler.com
www.giftbasketpeddlet.com

Patricia Nameishi
Marketing Concepts Asia
50 Mill Pond Drive Wrentham 02093
(508)-384-0650
patname@big.planet.com

Maureen O'Connor
Weekender
27 Fin Way, Mashpee 02649
(508)-477-0480
vantaggio@msn.com
weekendersusa.com/believe

Renewals

Nancy Cassano
Attiya Chauday
Claudette Kokolski
Priscilla Mantos
Martha Whyte

September 1 Meeting

The Tavern

Rte One, Plainville, MA

Fresh Garden Salad

Fresh Hot Rolls & Butter

Choice Of:

- Baked Schrod in White Wine & Lemon Butter w/seasoned crumbs
Potato and Vegetable
- Citrus Grilled Chicken Breast
Potato and Vegetable
- Pasta Primavera

Coffee or Tea

Ice Cream Mud Pie

Interested in joining WSN?
There's an application on the
website at www.wsninc.org or
contact Candace Sallale at
csallale@comcast.net

Scholarship

Continued from page one

teacher. She teaches at the Performing Arts School at Worcester and the Appletree Arts in Grafton. Although she took a considerable salary decrease when changing careers, she feels this is "what I am suited for" and "would allow me to grow"

Thank you to women of WSN for assisting these three women with their dreams! It was quite exciting meeting them, Myra even fiddled for us! Thank you to Bonnie Barnett, Vilma Pascucci, and Judy Switzer for agreeing to be on the selection committee. It was a pleasure being the chair of scholarships this year.

WSN Meeting Schedule and Locations

September 1 - The Tavern from Tower Square (Plainville)

October 6 - Florentina (Franklin)

November 3 - Lafayette House (Foxboro)

December 1 - To be announced

January 5 - The Tavern from Tower Square (Plainville)

February 2 - Florentina (Franklin)

March 2 - Lafayette House (Foxboro)

April 6 - Glen Ellen Country Club (Millis)

May 4 - Sapphire Manor (Sharon)

June 1 - Sapphire Manor (Sharon)

Raffle donations

Thanks to our June raffle donors. When you make a donation to the raffle, please attach your name and your business name to the item. Our raffle coordinator is Donna Goulart. Moneys from the raffle are used to support the WSN Scholarship program. *Don't know what to donate to the raffle? How about a gift certificate?*

June donors

Deb Raymond, Angel Foods - wine; Donna Goulart, Palumbo Insurance - two plants; Martha Whyte, Whyte Knight - gift album; Barbara Cappadona, The Healing Space - bath salts Beth Herosy, The Feng Shui Center - crystal feng shui wind chimes; Roberta Sapphire, Sapphire Manor - two gift certificates; Carl Formicelli, Carl Formicelli Dance - private class for two; Chris Lowey, Discovery Toys, toys and books; Claudette Kolokowski, Made to Order - tea lights; Nancy Cantor, Cantor Consulting - gift certificate; Jane Curran, Jane's Frames - gift certificate; Linda Miller Foster, United Chamber - tickets and coffee cake