

SUCCESS CONNECTIONS

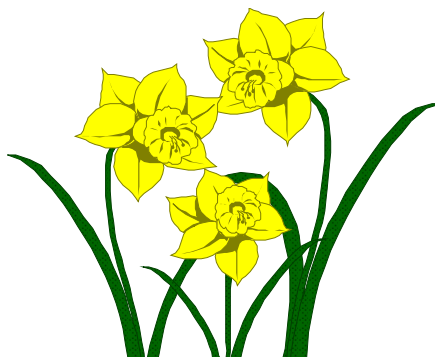
A publication of the Women's Success Network

May 2007

WSN:
Women Helping Women
- Professionally
and Personally

Coming up

June 6
Annual Scholarship Event



Happy Spring!



Women's Success Network

Women's Success Network
P.O. Box 372
Franklin, MA 02038-0372

For on-line information about
Women's Success Network,
check our website:
www.wsninc.org

May 2 meeting Tony Pinheiro: "Wake Up From Your

WSN's May 4 meeting will feature "Wake Up From Your Spells," presented by Toni Maria Pinheiro, the founder and president of The Wake Up! Company. Toni has a passion and talent for catalyzing shifts in perception and awareness. She works with individuals and organizations who want to explore, risk, and experiment with moving through resistance and fear, making new choices, and taking actions to live and work in integrity with expressed values. Toni has held senior management and board positions in public, private, corporate, non-profit, and spiritual organizations. She holds an M.A. in Organizational Management and is a Coach U. graduate. Her practice of human resources and study of the human condition and spirit spans more than 30 years.

We are all living under a variety of spells that have been cast by oth-

Lafayette House, Rte. 1, Foxboro
Networking at 6:00; Dinner at 6:45
Menu on page 3

ers or are self-imposed. Simply defined, a "spell" is a sequence of words - spoken in a particular cadence and delivered with emotional power - designed to create a particular result or a change in behavior or belief. More commonly referred to as childhood "programming", environmental "conditioning" or self-imposed "beliefs" you will learn how spells are "cast" and maintained. Once you see how certain behaviors and habits came into being, you will be able to break these limiting "spells." With this new found freedom the real you will awaken more fully and have more creative energy and power to manifest your intentions, dreams, and life purpose.

Still time to send in Scholarship applications

Applicants have until the end of April to apply for WSN's annual Elizabeth F. Wajer Scholarship Fund, which provides annual scholarships to women who want to advance or change their careers through education and training.

Fill out an application found on our website at www.wsninc.org (there's a link on the home page) or contact the scholarship chairs, Barbara Manuelpillai or Cheryl Reed at scholarship@wsninc.org.

Applications must be received by April 30. If you - or anyone you know - is dedicated to improving her/your career through education, please apply on line for this scholarship.



Special thanks to Linda Waters and Colleen Peterson, coordinators of our wonderful Spring Fashion Show, held in April at the Highland Country Club. More than 100 members, guests, mothers and daughters attended this annual event. There was universal praise for both the flawless show and the stunning clothes from Etcetera. Several members commented that it was "One of the best fashion shows ever." Additional thanks to our Program Co-chairs Carla Cataldo and Roxanne Richard, Jewelry Coordinator Cheryl Reed, and our cast of volunteer models. Well done, ladies!

The success of the fashion show reminded me of a recent experience. WSN member Nancy Cantor held a Dream Factory luncheon where several women's groups were represented. I served on a panel with the leaders of these groups, and we were asked to describe our group and to compare and contrast it to the other groups present. When asked "What's different about WSN?," I replied that we are a somewhat schizophrenic group - our mission statement is "Women helping women, professionally and personally."

It's true - - at times, WSN has struggled as an organization with a dual identity. It was a challenge to provide programs that appealed to all members. Finally, a couple of years ago, the Board decided to take a closer look at and address this issue. We decided that women come to WSN for various reasons, and the time had come to embrace the fact that we can cover both the personal and professional needs for support that all businesswomen have.

This makes the Women's Success Network truly unique. We decided at that time to make an effort to offer a balance of programs - some that address business and professional issues and others that are more personal in nature. We also decided to offer more socials so that members can get to know each other better in a less structured setting. As the Chamber motto says: "People do business with people they know." So, while we're not a "power" networking group, we have a lot to offer, and I was proud to represent WSN and spread the word about our unique organization.

Speaking of socials, don't forget to sign up for the WSN bus trip to Mohegan Sun on Friday, April 27. This is our third annual outing and it's always fun with lots of laughs during the bus ride. This networking event is for those who want a mini escape, a nice dinner out - or a chance to win millions of dollars with one pull on a slot machine. See the article on page 3.

The slate of 2007/2008 officers appears in this newsletter. Thanks to those who have stepped up to the leadership plate. Voting will take place at our June meeting.

Finally - a note of thanks to the WSN members who are going the extra mile to support the Scholarship Fund. We are not only raising money through the monthly raffles, but several members are having house parties and donating a percentage of profits to the Fund. Also - see the article on page 3 entitled "We Take Cash, Too..." Yes, a check to the fund is always accepted and appreciated.

Candace Sallale, Chair

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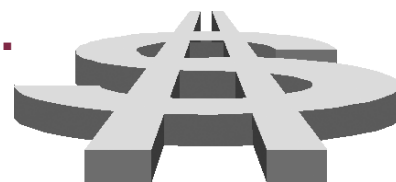
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About Us/Thank you!

• From **Barbara Manuelpillai** thanks **Candace Sallale** for inviting people to her home for a fun night that started with everyone enjoying a refreshing Mary Kay Facial followed by great food and festivities.

• Congratulations to **Sharon Savage** for joining CruiseOne as an Independent Cruise Specialist. Sharon was a contract Cruise Specialist with Cruises Inc. for over 3 years and has now decided to become a CruiseOne franchise owner. She has successfully completed all travel sales, planning and management courses.

We Take Cash, Too. .



A novel idea came up at last month's WSN meeting regarding the Scholarship Fund. As we were selling raffle tickets - and promoting home parties and product sales to help increase the size of the scholarship fund, we realized: We can take cash.

If you don't want to buy a raffle ticket or are not interested in buying any merchandise - you can still support the Elizabeth F. Wajer Scholarship Fund by giving us cash or writing a check. It's a tax deductible donation for you and it supports a worthwhile cause - helping non traditional women to further their education.

Anyone donating to the fund will be featured in our special "Scholarship Sponsors" program to be given out at the June meeting, and also highlighted in the June newsletter:

- **Bronze** up to \$99
- **Silver** \$100 to \$199
- **Gold** \$200 to \$499
- **Platinum** \$500 and over

To make a donation, please see our scholarship chairs - Barbara Manuelpillia and Cheryl Reed at scholarships@wsninc.org.

May 2 meeting menu

Lafayette House Route One Foxboro, MA

Salad and bread

Chicken Orvietto-artichoke hearts, black olives and diced tomatoes in a lemon sauce - oven roasted potatoes and fresh vegetables of the chef's choice

Grilled salmon - oven roasted potatoes and fresh vegetables of the chef's choice

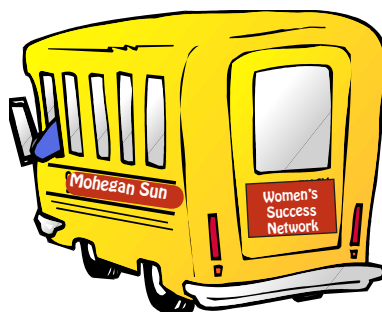
Grilled vegetables over rice

Boston Cream Pie

April raffle

Thanks to WSN members who donated to the April raffle. We raised a phenomenal \$571. Lu-Anne Beers (Arbonne), Barbara Cappadona (The Healing Space), Renee Danho (Fisher College), Nancy Dayian (California Closets), Laurie Frizzell (AVON), Jeanne Holland (Forever Fine Photography), Caroline Lockhart (Cookie Lee Jewelry), Stacie Berglund (Iia Sophia), Barbara Manuelpillia (Mary Kay), Suzanne McMillen (Arbonne), Susan Neal, Patti Prevost (Big Yellow Box), Cindy O'Rourke (Home Interiors), Vilma Pascucci, Cheryl Reed (Silpada Jewelry), Roxanne Richard (WSI Internet Consulting), Susan Russo (Northeastern Publishing), Lynda Slotnick (Creative Memories), Martha Whyte (The Whyte Knight).

April 17 deadline for Mohegan trip



WSN is taking a bus trip to Mohegan Sun Casino on April 27. Check for details at www.wsninc.org.

The trip is open to members and guests.

The deadline is April 17 to send your check for \$25 - made out to Women's Success Network - to

Joyce Parlapiano
66-C Cocasset St.
Foxboro, MA 02035

2007/2008 Slate of Officers

To be ratified at the June 6 annual meeting of the Women's Success Network.

Chair: Candace Sallale	2008
Vice Chair Roxanne Richard	2008
Secretary: Amy Buliung	2009
Membership: Michelle Raymond	2009
Programs: Joyce Parlapiano	2009
Joanie Winberg	2009
Publicity: Sharon Savage	2008
Reservations (member): Bev Rollins	2009
(venues): Deet Turnage	2008
Scholarship: Cheryl Reed	2008
Barbara Manuepillai	2009
Treasurer: Heather Johnson	2009
<i>Non voting and adjunct:</i> Advisory Chairs Nancy Parchesky	2009
Donna Goulart	2008
Ambassadors Donna Waugh	2008
Bev Rollin	2009
Newsletter Linda Hilliard	2008
Display Tables Betty Kushner	2008
Webmaster	TBD

Profile: Joyce Parlapiano

One of the best ways to prepare for a career in real estate involves working in the hospitality and retail industries. Joyce Parlapiano lists on her website resume an extensive work history that includes bartending, waitressing, cake decorating, restaurant management, and of course, running her own business.

Looking back on her fascinating career, Joyce claims that bartending at the Bijou Café in downtown Philadelphia was her "hands down" favorite.

"The Café was small, intimate and just the hottest place to see live music. Top caliber performers came through, and since they played three to four nights, we got to know many of them well. Grover Washington, Jr. recorded a live album there."

When Joyce and husband Allen Wolovick moved to Brookline, she managed the Paradise Rock Club/Stitches Comedy Club, where well-known 80's bands

played, as well as top comedians like Jay Leno began their careers. The Wolovicks' son Nigel carried on the tradition by becoming a professional musician.

"So much of what I did for work in the service industry carries over into the work I do today. I've been in real estate for 11 years, and since last fall this has been the most challenging time I've experienced. Buyers are scared and the sellers are disappointed. To me this is the first time that buyers have had a fair chance to negotiate on a home purchase, and I believe that first-time home buyers offer the key to moving and rebalancing this market."

Joyce believes that her unique niche in the real estate market revolves around the "high level of care that I offer to my clients and the creative approach that I enjoy taking in my work." She offers as proof the sale of the little old stone church in the center of Foxboro to people who "lovingly converted it into a single-family home."

A member of WSN since 1999, Joyce cherishes the "camaraderie and professionalism of the other members."

"WSN has attracted talented, positive and smart people over the years, and who would not want to be part of that?"

Susan Hafner

This is your second issue of WSN's Success Connection in an electronic version. Your e-mail should also include the meeting reservation form and a flier about the scholarship offers. Refer questions to newsletter@wsninc.org.

New Members

Interested in joining WSN? There's an application on the website at www.wsninc.org or contact membership@wsninc.org

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