

Success Connection

A publication of the Women's Success Network

June 2008

Women's Success Network

P.O. Box 372
Franklin, MA 02038-0372

For on-line information
about Women's Success
Network, check out our
website:

www.wsninc.org

*Women Helping
Women -
Professionally
and Personally*

Coachmen's Lodge
273 Wrentham Road,
Bellingham, MA 02019
508-883-9888

Salad, Rolls & Butter

Chicken Marsala
Boneless breast of
chicken sautéed with
mushrooms, enhanced
with marsala wine,
served with potato &
vegetable

Grilled Salmon
Fresh salmon filet
grilled and topped with
a lemon caper wine
sauce

Grilled Fresh Vegetable
Platter Fresh seasonal
vegetables marinated
and grilled to
perfection

Scholarship Awards Dinner and Annual Meeting on June 4

The importance of WSN's mission statement "Women Helping Women - Professionally and Personally" is most evident at our June Scholarship Dinner. At this annual event, we are all touched by the stories from our scholarship recipients. For many of these women, life has been a struggle and the opportunity to go back to school holds the possibility of significant changes in their lives. For more than 20 years, our scholarship program has helped to provide many women with a brighter future.

WSN's June 4 meeting will be held at the the Coachmen's Lodge in Bellingham. Again this year, we will have brief presentations from both our 2007 and 2008 recipients. If you attended last year, you'll recall how moving - and emotional - some of these presentations were. Sitting at this dinner, you can feel proud of being a member of the Women's Success Network.

We need your vote!

June 4 is also our annual meeting where we will elect new officers and vote on several by-law changes (see articles in this issue). As a WSN member, we urge you to attend. Your votes are needed as we elect our leaders for next year - and as we update several by-laws.

To register for this meeting - and to make your menu selection, click on this link www.wsninc.org/reservation/reservation.html. You may register online using PayPal - or print out a copy of the form and send it to the post office box (address above). [The deadline to register is May 23 for mail registrations and May 27 for online reservations.](#)

WSN Auction Brings in \$14,000; 100 Attended!

Yes - that headline is correct. WSN's first ever Time, Talent and Treasures Auction raised a phenomenal \$14,000 for the WSN Scholarship Fund. More than 100 people (including eight brave

Chef's Choice Dessert

Coffee or Tea

This and that

From Donna Goulart: - Thanks to Donna Waugh and Candace Sallale for placing their insurance with her. Their business is very much appreciated.

From Candace Sallale:
- I'd like to thank the WSN Board for the beautiful basket of flowers and the cuddly "Get Well" teddy bear sent to my son David while he was at Hasbro Children's Hospital.
- Special thanks to the many WSN members who have supported me in business over the past four years. Thank you for putting your trust in me and allowing me to help you with your investment and financial planning needs. Also, thank you for the many referrals - of family members, friends, and clients - that you have sent my way.

If you have some news or a thank you to share, please let us know.

WSN Board

Chair:
Candace Sallale:

men) turned out for this stellar event.

Between 6:00 and 8:00 pm, attendees bid on more than 75 Silent Auction items -ranging from gift baskets to gift certificates. Then at 8:00, the Live Auction began with bidding on 14 exceptional auction items. Auctioneer Candace Sallale kept the bidding lively and fun. There was even a "phone in" bid for the Brady football!

The Tom Brady football sold for \$650. The autographed Brady photograph, which was beautifully framed by Jane's Frames, sold for \$550. The Attitash Weekend went for \$500 and the weekend in Newport for \$800. Roxanne's Great Escape to South Carolina went for \$2,250 (two weeks were sold at that price). And the Africa Safari trip went for \$2,200 (two trips at that price).

The Auction was a great opportunity to promote members' businesses. Every gift certificate, every gift basket, every item on those auction tables represented a WSN member. We all saw physical examples of the diversity of businesses and interests within our organization. In addition to our table networking, there was some fun networking as members cheerfully (we hope) tried to outbid each other on certain items.

Obviously, the success of this event could never have happened without the support of the WSN membership. Members embraced the auction concept with a wide array of functional - and imaginative - donations. A warm thank you to all who took the time to provide the close to 100 items we had to auction. Thank you as well to those members who attended the event, bringing friends and family. The energy at this event was thrilling - attendees simply had a great time.

A final note of thanks to the Auction Committee, which put in more hours than one could imagine to pull this off. Thanks to Candace Sallale, our auctioneer, and Amy Buliung, Linda Hilliard, Barbara Manuelpillai, Cheryl Reed and Deet Turnage with help from Michelle Raymond and Donna Goulart.



From the Chair

Dear Fellow WSN Members:

As I complete my term as Chairperson of WSN, I do so with mixed emotions. My three years as Chair, plus another year as Membership Chair, have truly flown by. It seems like it was just yesterday that I missed a Board meeting and ended up in this position. Okay, so that's the last time that I can use that joke, but it has been a favorite!

I am happy, sad, and excited all at once. I am happy because I'll have more time to spend with my family. I'll also be happy to actually sit down and have dinner and network at our monthly

chairperson@wsninc.org

Vice Chair:
Roxanne Richard:
vicechairperson@wsninc.org

Secretary:
Amy Buliung:
secretary@wsninc.org

Treasurer:
Heather Johnson:
treasurer@wsninc.org

Membership:
Michelle Raymond:
membership@wsninc.org

Programs:
Joyce Parlapiano
programs@wsninc.org

Publicity:
Sharon Savage:
publicity@wsninc.org

Reservations:
Deet Turnage and Bev
Rollins:
reservations@wsninc.org

Scholarship:
Barbara Manuelpillai and
Cheryl Reed:
scholarship@wsninc.org

Non voting and adjunct

Advisors:
Nancy Parchesky:
advisor1@wsninc.org
Donna Goulart:
advisor2@wsninc.org

Ambassadors:
Donna Waugh:
ambassadors@wsninc.org

Newsletter:
Linda Hilliard:
newsletter@wsninc.org

Display Tables:
Betty Kushner:
displaytables@wsninc.org

dinner meetings. I'm sad because I'm leaving a position I've truly loved. And I'm excited because I'm leaving you in such good hands. Incoming Chairperson Roxanne Richard and Vice Chair Michelle Raymond and the rest of the WSN Board will work hard to continue to grow WSN and make this group the best women's networking group in Massachusetts and Rhode Island!

The best part of my WSN experience is that I have personally benefited from our Mission Statement: "Women Helping Women, Professionally and Personally." I've enjoyed meeting lots of impressive women here at WSN. Many of these women have become close friends, mentors, and clients. Most important, many have become close friends who have been there for me during some very challenging times in my personal life. I have been so fortunate to have these people in my life, and I have WSN to thank for it!

As I move on, I'd like to take a look back on the highlights and accomplishments of the past four years here at WSN. We've enjoyed phenomenal growth in our membership, from 92 members in 2004 to 160 today. We've embraced our personal and professional purpose and we now rotate our monthly programs between topics of personal interest and those to support our businesses. We've kicked off popular new programs such as Speed Networking and held social events to help our members get to know each other better. We've kicked up our support for the Elizabeth F. Wajer Scholarship Fund by instituting creative methods of fundraising, including our first ever Time, Talent, and Treasures Auction to help raise money for this worthy cause. This was a wonderful and very successful event, which should quickly become an annual tradition.

Along the way, we've had lots of fun - from martinis at InContro to bus rides - full of uproarious laughter - to the casinos in Connecticut, to a pretend flight on WSN airlines, where many "passengers" were "bumped" from their meal choices (you had to be there for this one)!

I'd like to thank everyone I have worked with on the Board over the past four years. None of our accomplishments would have been possible without the hard work and dedication of these phenomenal women.

Thank you all for the opportunity to serve you, and best wishes to the Women's Success Network for many years of continued success in helping women support each other professionally and personally.

Don't forget to weave your WSN web!

Candace

Candace Sallale
WSN Chair

We Need Your Vote: Board for 2008-2009 to be Elected at June 4 Meeting

by Candace Sallale

I am thrilled to announce the following ballot of WSN Board members to be voted upon at the June meeting. No vote will be required for those currently in office whose term has not yet expired. For those new to a position or term, a vote will be required.

Nominee	Position/ Term
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Roxanne Richard	- Chairperson, 6/08-6/09
Michelle Raymond	- Vice Chairperson, 6/08-6/09*
Candace Sallale	- Past Chairperson, 6/08-6/09**
Julie Winston	- Operations Chair, 6/08-6/10
Amy Buliung	- Events Chair, 6/08-6/10
Suzy Ferrantino	- Membership Chair, 6/08-6/10
Judy Alfred	- Secretary, 6/08-6/10
Heather Johnson	- Treasurer, 6/07-6/09**

I truly am excited about this team and how they will help to ensure the continued success and legacy of WSN.

* Assumes Chairperson position for 2009-2010

** No votes are required for Past Chair and Treasurer

We Need Your Vote: By-Law Changes to Be Voted on at June Meeting

by Roxanne Richard

Keep it simple is the theme to the by-law changes this year. As the organization continues to grow and change, so does the need to update our by-laws. This year, the Board decided that we would differentiate between operating procedures/policies and by-laws and effect that change by submitting to the membership the requested changes at the June meeting. You may be asking - what's the difference and what does this mean for me as a WSN member?

By-laws are the written rules of conduct of a legally formalized

organization, like WSN. They generally provide high level information about meetings, elections, notices and routine conduct and in effect, are a contract among members that must be formally adopted and/or amended. Operating procedures/policies, by contrast, are the instructions for how the Board operates on behalf of the membership. By way of example, a by-law would state that the Board may choose to make charitable Scholarship donations as it sees fit subject to the policies and procedures of the WSN Board. The operating procedure/policy manual may state that the scholarship amounts awarded in a given year cannot exceed the amount collected in a given year from donations and fundraising efforts. If we wanted to change the by-law, for example, to mandate scholarships be given, a membership vote at the annual meeting would be required. If the Board simply wanted to add another rule that scholarship checks must be paid within thirty (30) days of the award, that would not require a membership vote and instead would only require a Board vote and be included in the operating manual.

The benefits to creating this new philosophy about by-laws and operating procedures/policies are numerous. To name a few: solid operating procedures/policies will allow new Board members to be more effective by not requiring them to "re-invent the wheel" so to speak. The Board can make changes mid-year that are important for the organization's continued growth and success without having to wait for the annual meeting. successors can ensure that valuable organizational knowledge is not lost and that continuous improvements can be made.

The revised by-laws will be mailed to you shortly. Please take the time to review this information. You may contact Roxanne Richard at vicechairperson@wsninc.org with any questions. As always, the current by-laws may be viewed on our website at www.wsninc.org.

New Members: Welcome!

Mary Beth Cantell
Owner
YouNeverCantell
53 Washington St
Norwood, MA 02062
781.762.1937
Cell: 781.910.9930
rjmbc@norwoodlight.com
younevercantell.etsy.com
Hand-crafted wearable art

Amy-Sue Hasselbaum
Principal
Bay Heritage Appraisal
18 Heritage Way
Bellingham, MA 02019
508-667-8288
Amy@BayHeritageApp.com
www.BayHeritageApp.com
Real Estate appraisal

Carol Mayo
NSE/Pharmanex
57 Woodland Street
Sherborn MA 01770
1-800-487-1000
jpcamayo@comcast.net
www.nuskinusa.com
Health and wellness